

COMPANY HALF-YEAR 1HFY25 RESULTS

PLATO INCOME MAXIMISER LIMITED

ASX: PL8



Plato
INCOME MAXIMISER

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Note: Past performance is not a reliable indicator of future performance.

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Agenda

01
PL8 Company Update

02
Market update

03
Questions



PL8 Company Update



1HFY25 results highlights

CONTINUING TO DELIVER ON COMPANY OBJECTIVES

1HFY25 profit	1HFY25 Portfolio performance (incl. franking)	Total dividends paid in 1HFY25
\$39.7m	7.1% ¹ (- 0.5% to benchmark ²)	\$0.033 ³

- 1HFY25 operating profit after tax of \$39.7 million (+\$0.1 million to 1HFY24)
- Total dividends of \$0.033 per share, equivalent to annualised distributed yield of 7.6%^{1,4}
- Distributed income of 3.8% for the half-year, +1.4% compared to benchmark of 2.4% (and +2.3% p.a. to benchmark since inception)
- Total portfolio return of 7.1%¹, -0.5% compared to benchmark of 7.6% (and equal to benchmark since inception)

¹ Including franking credits, net of portfolio related fees, costs and taxes.

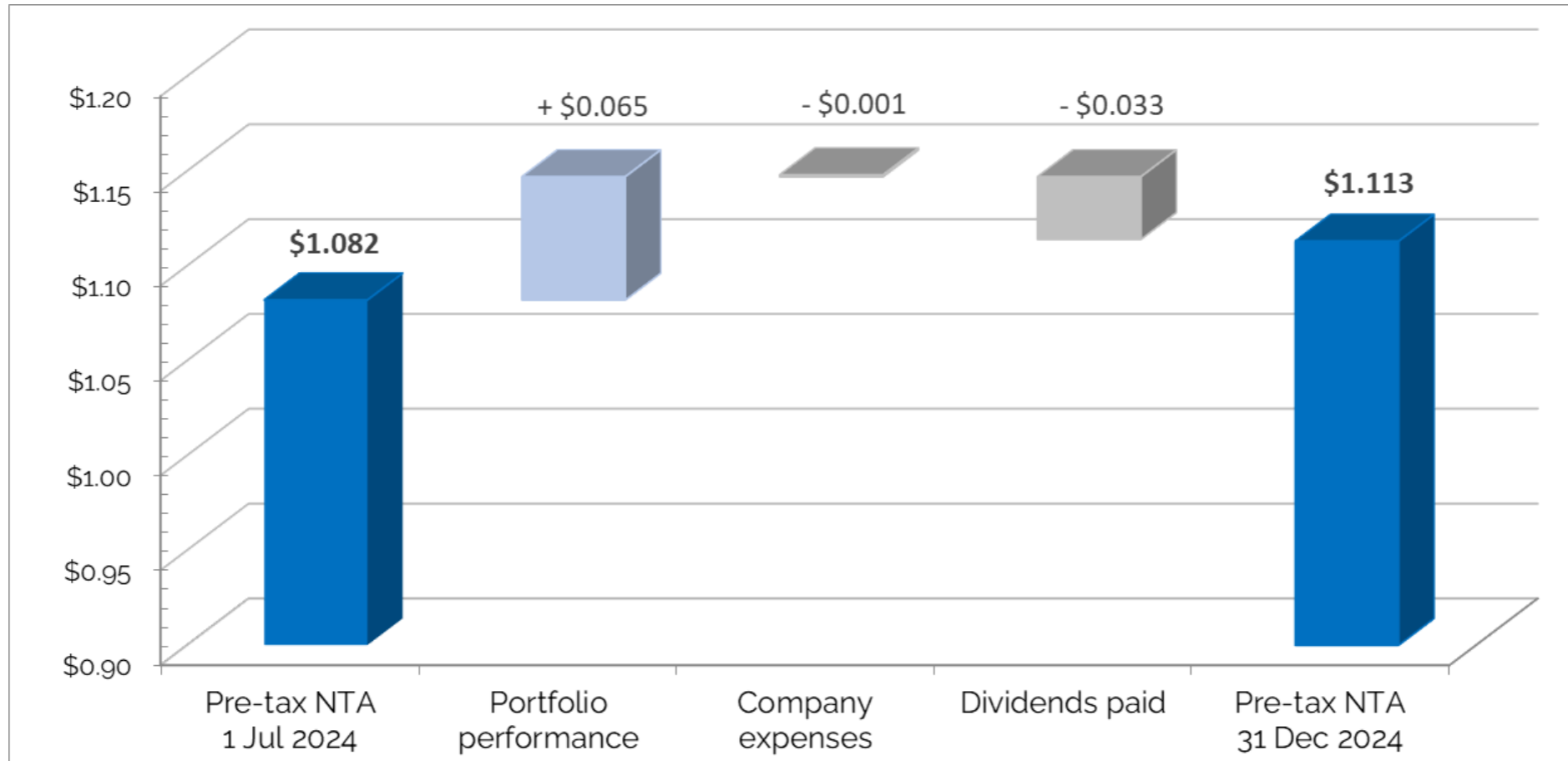
² S&P/ASX 200 Franking Credit Adjusted Daily Total Return Index (Tax-Exempt)

³ Paid via 6 consecutive \$0.0055 monthly dividends

⁴ Calculated as monthly dividends paid (including franking credits) divided by average month-end share price over the period, annualised

PL8 NTA performance breakdown for 1HFY25

PRE-TAX NTA PER PL8 SHARE*



Source: Plato. *Excludes franking credits. Portfolio performance is net of management fees.

PL8 investment portfolio performance

PERFORMANCE TO 31 JANUARY 2025 AFTER FEES AND COSTS

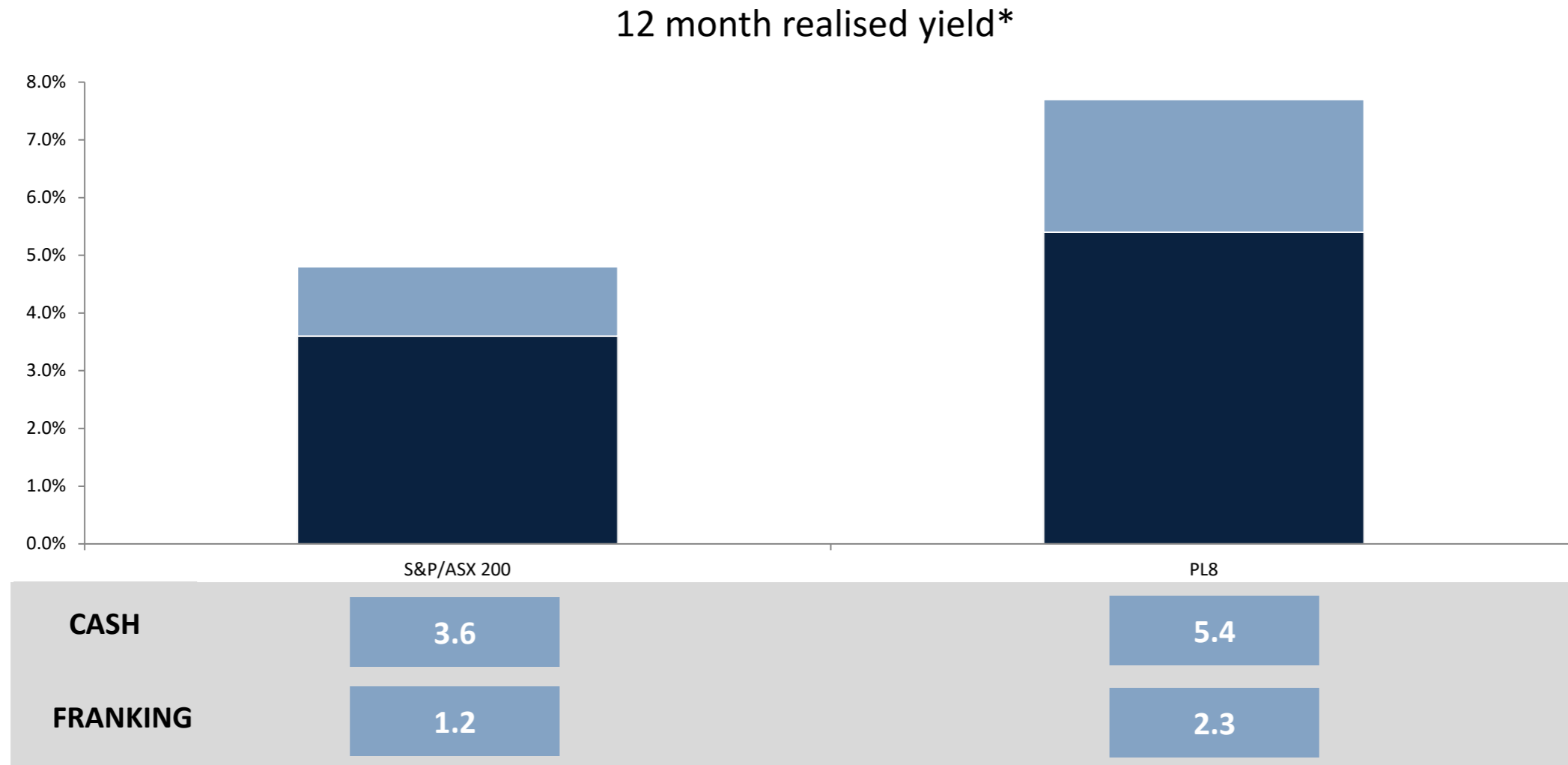
PORTFOLIO PERFORMANCE ¹	3 MTHS	1 YR P.A.	INCEPT. P.A.
Total return ²	5.2%	15.6%	10.4%
Income ³	1.9%	7.7%	7.6%
Benchmark total return ²	5.3%	16.5%	10.5%
Excess total return ²	-0.1%	-0.9%	-0.1%
Excess income ³	1.2%	3.0%	2.3%
Excess franking ³	0.4%	1.2%	0.9%

¹ Past performance is not a reliable indicator of future performance. Performance is quoted in AUD net of portfolio related fees, costs and taxes. All p.a. returns are annualised. Inception date: 28 April 2017.

² Total return including franking credits. Benchmark refers to S&P/ASX 200 Franking Credit Adjusted Daily Return Index (Tax-Exempt).

³ Distributed income including franking credits.

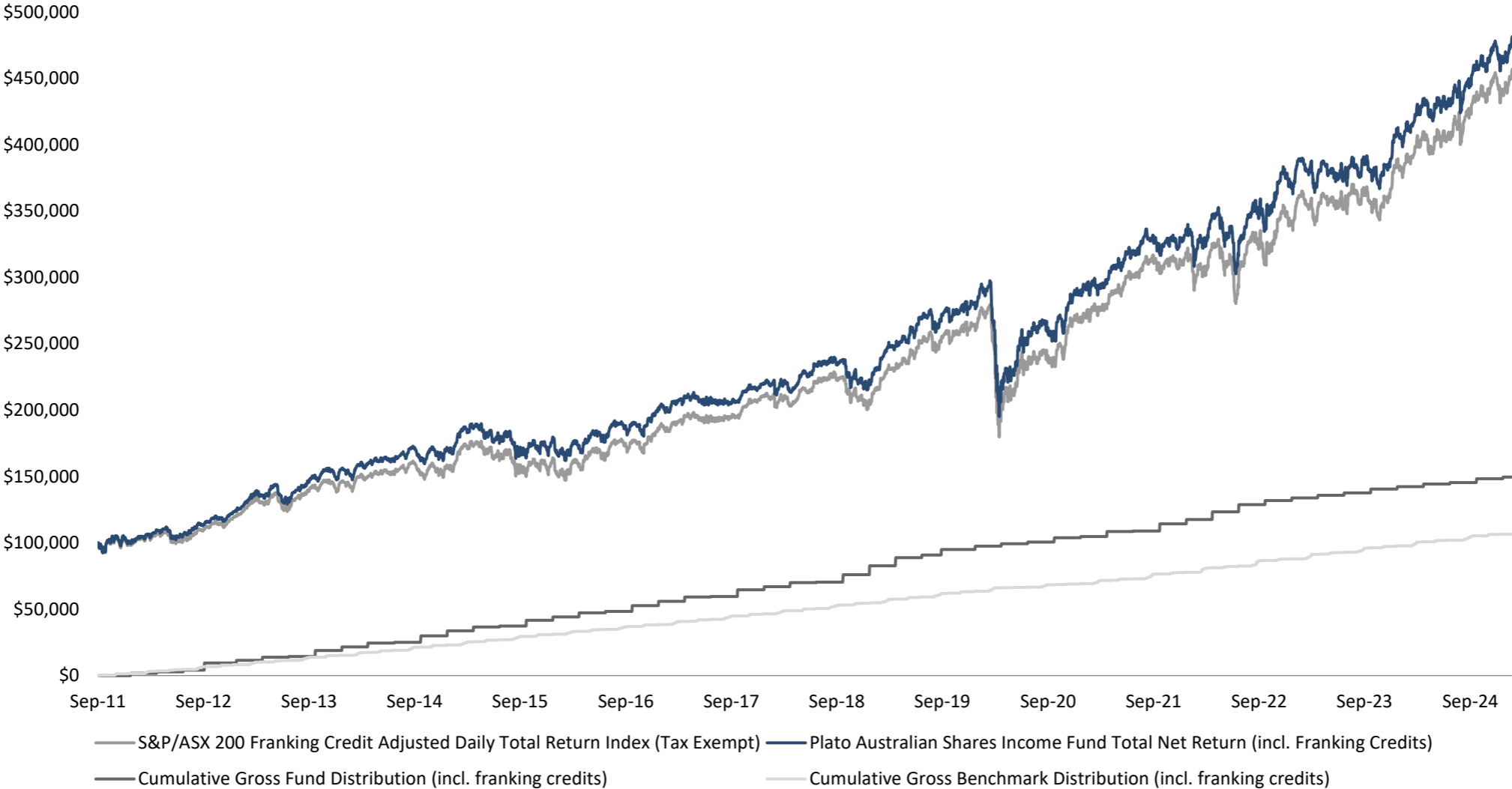
PL8 delivering high income



*to 31 January 2025, Plato, Bloomberg

PL8 portfolio outperforming the Benchmark over full investment cycle

Plato Aust. Shares Income Fund v S&P/ ASX200 Accumulation Series (incl. Franking Credits)

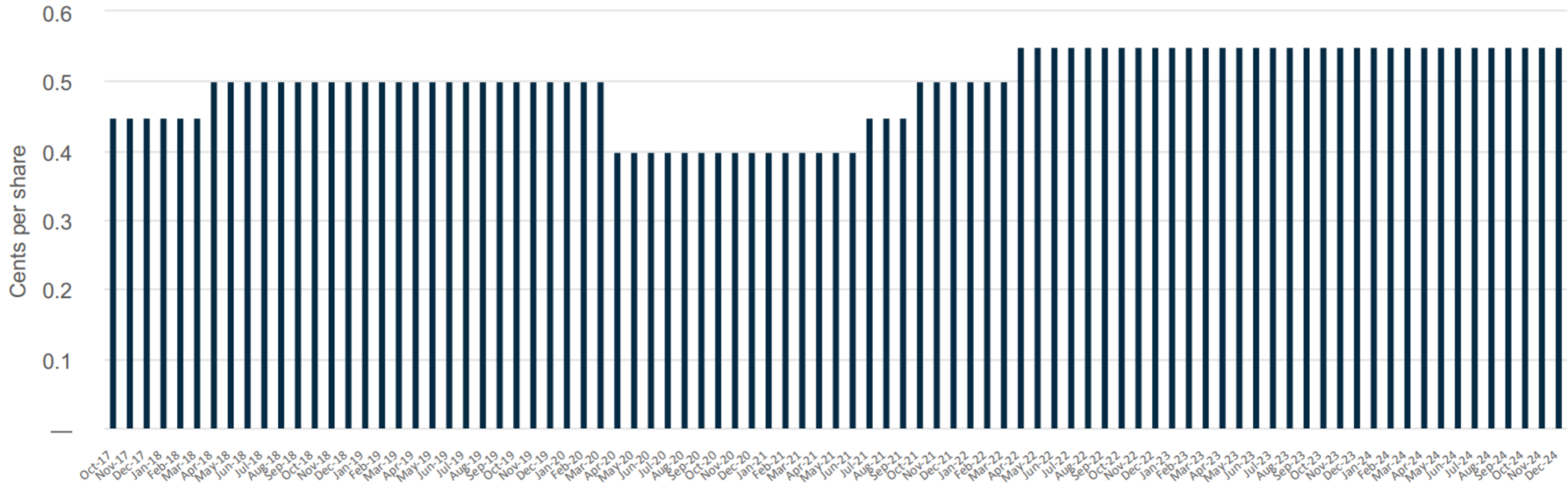


Source: Plato, Bloomberg. Past performance is not a reliable indicator of future performance.

Delivering consistent monthly income

MONTHLY DIVIDENDS STEADY AT HIGHER LEVEL OF \$0.0055 PER SHARE

PL8 MONTHLY DIVIDENDS

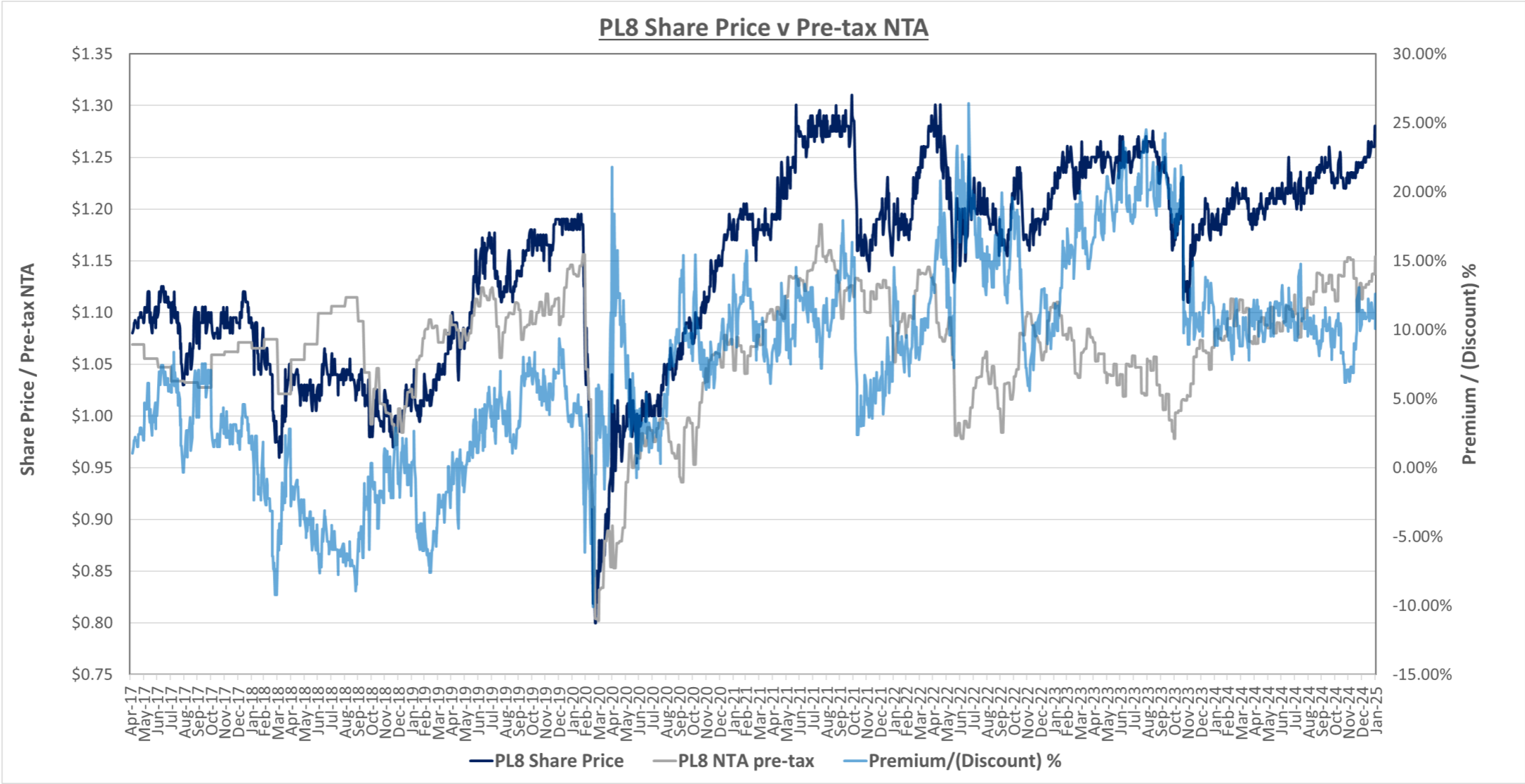


Only Australian LIC paying monthly fully franked dividends

Source: Plato. While monthly income has been consistent since October 2017, this may change in the future. The declaration of dividends by the company is at the full discretion of the board (unlike trusts where income must be fully distributed each financial year)

Share price at a premium to NTA

PL8 PRICE VS PRE-TAX NTA SINCE LISTING



Source: Plato, IRESS. Past performance is illustrative only and not indicative of future performance.

Market Update

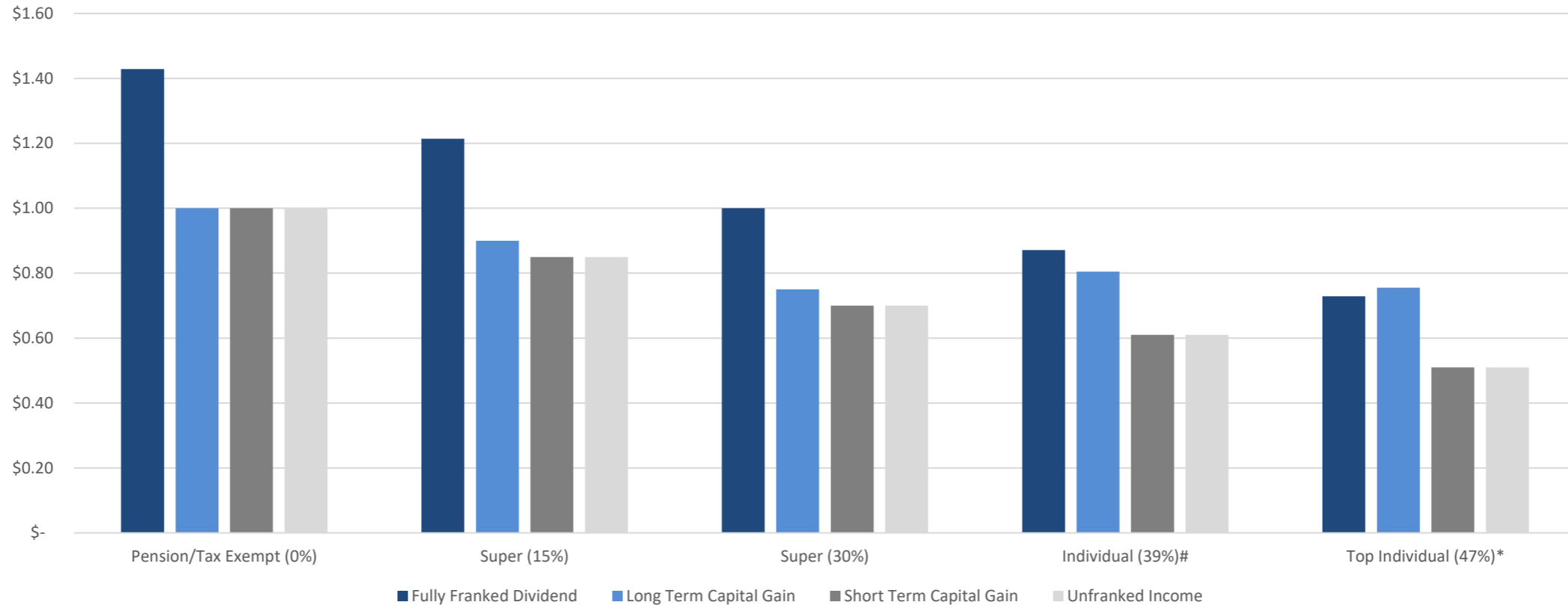


Retirees are different

- Retirees are different to accumulators
- They need to live off the income from their investments:
 - Investment income replaces regular salary
- They are taxed differently:
 - The first \$1.9m in pension phase superannuation is tax free whereas accumulation superannuation is taxed at 15%
- They face longevity risk:
 - Risk of outliving your investments
 - Significant evidence that retirees prefer to live off income rather than significantly drawdown on capital

Source: Plato, to 31 July 2024

Pension phase super tax rates are different (what about that super cap?)



Tax effectiveness depends on your tax status!

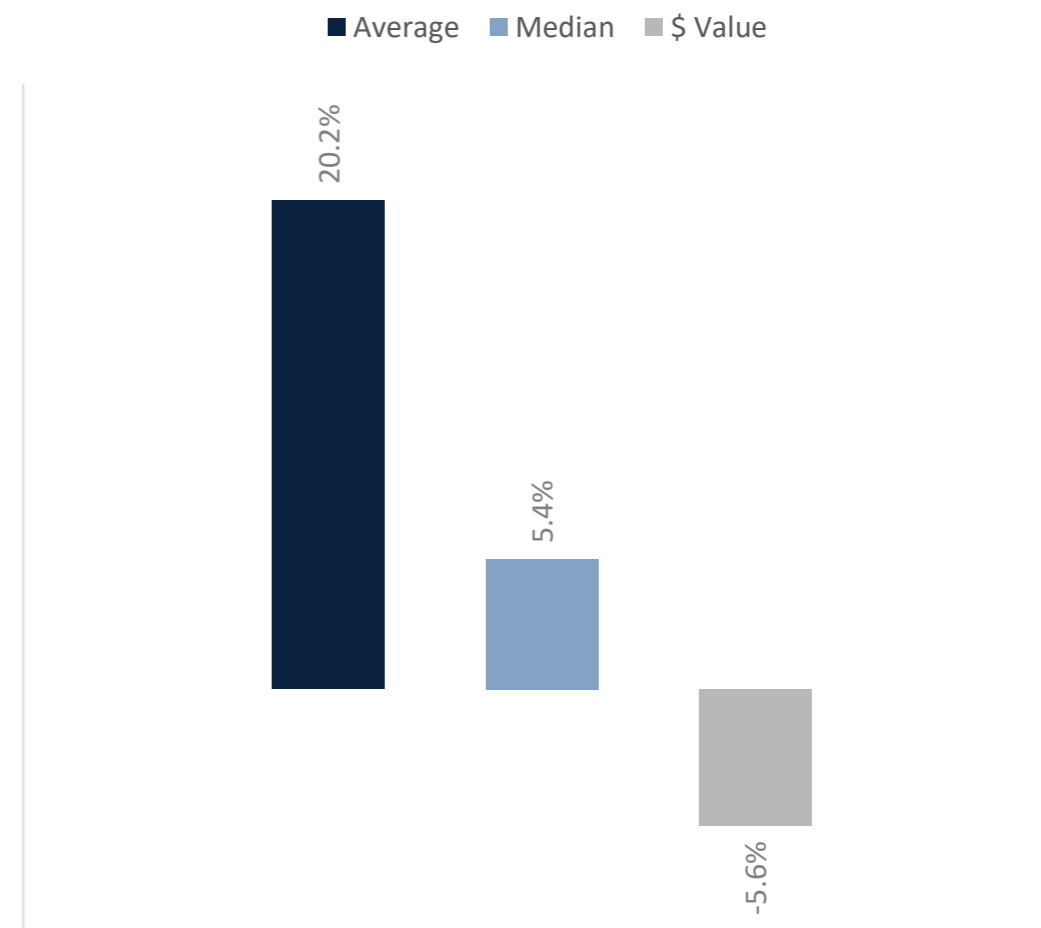
Source : ATO, Plato using 1 July 2024 tax rates including Medicare levy. After tax value of \$1 of pre-tax return) *Earning over \$190k. # earning \$135k-\$190k

Results season February 2025 - Dividends

DIVIDENDS FALLING IN RESOURCES BUT POSITIVE ELSEWHERE

- Over \$33bn in dividends have been declared.
- New dividends from Qantas, A2 Milk and Iress.
- Strong dividend increases:
 - Suncorp (21%), QBE Insurance (31%) and IAG (20%) in financials.
 - South32 (803%), Evolution (250%) and Yancoal (60%) in resources.
 - Other: Brambles (35%), Seek (26%) and REA (26%)
- 2 companies in ASX200 (Independence Group and Westgold) omitted their dividend.
- Dividend Cuts in resources: Fortescue (54%), BHP (26%).
- Dividend Cuts in Energy: Ampol (97%), Viva Energy (45%) and Santos (39%).
- Other Dividend Cuts: Woolworths (17%), Endeavour Group (13%) and AMP (50%)
- 58% of companies increased dividends, 14% had flat dividend and 28% reduced dividends.

FEB 2025 CHANGE IN DIVIDENDS PCP



Source: Plato, Bloomberg, S&P200

* Plato estimates up to Feb 28, Bloomberg

Reporting Season Analysis

Commonwealth Bank



CBA

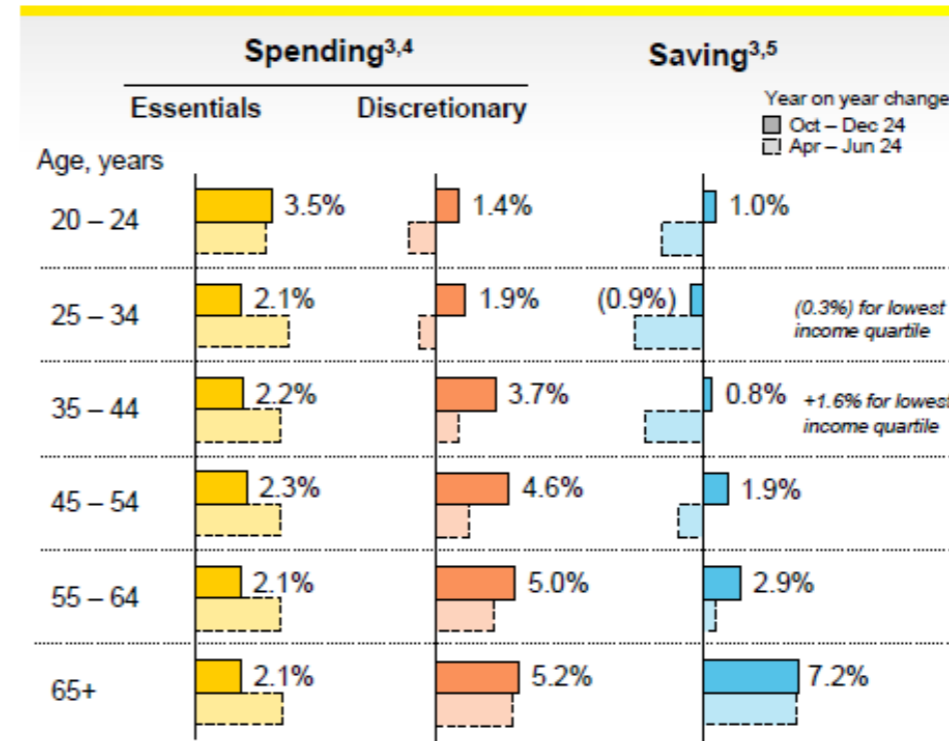
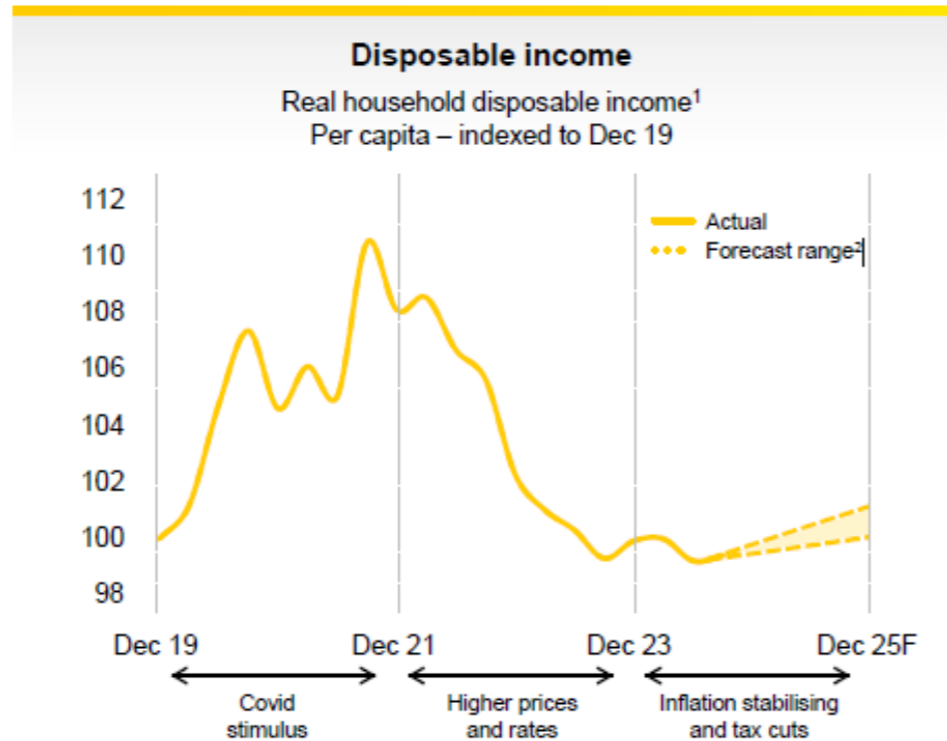


- Decent result, 1H FY25 Cash NPAT of \$5,132m, up 2% from PCP.
- Interim Dividend 225c vs 215c last year, up 4.7%.
- Equates to 4.2% annual gross yield after recent strong performance. Only completed \$300m of \$1bn buyback announced in August 2023.
- Bad debts of 7bps (fell from 8bps in 2H), home loan arrears staying stable at low levels.



Some relief for stretched households

Disposable income stabilised – consumption more evenly distributed



1. Sources: ABS and RBA. 2. Forecast based on RBA total real household disposable income growth projection and estimates for population growth. 3. Per customer. For spending 13 weeks to end of quarter, for saving the average balance as at end of quarter. Consistently active card customers and CBA branded products only. 4. Spending based on consumer debit and credit card transactions data (excluding StepPay). 5. Includes all forms of deposit accounts (transaction, savings and term) and home loan offset and redraw balances. Trimmed mean excluding top and bottom 5% of customers within each age band. Income quartile calculated across all ages based on customers with income payments to CBA accounts in the 13 weeks to 29 December 2024, considering salary, wages and government benefits.

Reporting Season Analysis

JB HI-FI



- 1H FY25 sales up 9.8%, EPS up 8.0% and 3% above expectations.
- Final Dividend 170c vs 158c last year (up 7.6%).
- January sales grew strongly as consumer was strong in certain categories:
 - JB Aust : up 7.4% vs 1H FY24.
 - JB NZ : up 20.4% vs 1H FY24.
 - The Good Guys : up 6.4% vs 1H FY24.

Reporting Season Analysis

INSURERS



- 1H FY25 Cash earnings* of \$845m, up 73%, 10% above expectations due to benign period for natural hazards.
- Final dividend 41c up 20.6% vs 34c in pcp. Equates to 6.0% annual gross yield.
- ANZ takeover of bank was completed, allowing a 22c fully franked dividend and a capital return of \$3.00 per share.
- Gross written premium guidance for FY25 unchanged at “mid to high single digits”.



- Adj. Net Profit of \$1,729m, up 27% on last year on improved claims ratio.
- Final dividend 63c up 31% on last year (20% franked). Equates to 4.3% annual gross yield.
- Premiums up 5.5% after 8% and 10% growth in FY22 and FY23. Guiding to “mid single digits” growth in GWP.
- Strategy to drive more consistent and better performance.

Reporting Season Analysis

IRON ORE MINERS

BHP

RioTinto

 **Fortescue**

Underlying NPAT down 23%, 22% drop in realised prices

Underlying earnings down 8%.

Underlying NPAT down 33%, small miss on costs

Divd US\$0.50 vs US\$0.72 pcp (down 31%), 50% payout.
6.7% annual yield

Divd \$3.55 vs \$3.93 pcp (down 10%), 60% payout.
7.4% annual yield

Divd \$0.50 vs \$1.08 pcp (down 54%), 65% payout.
10.2% annual yield

40% of EBITDA from copper, 54% margin




Boosted by Aluminium exposure.

Reducing spend on green energy business.

TOP DIVIDEND TRAPS

BE CAREFUL LOOKING AT HISTORICAL YIELD

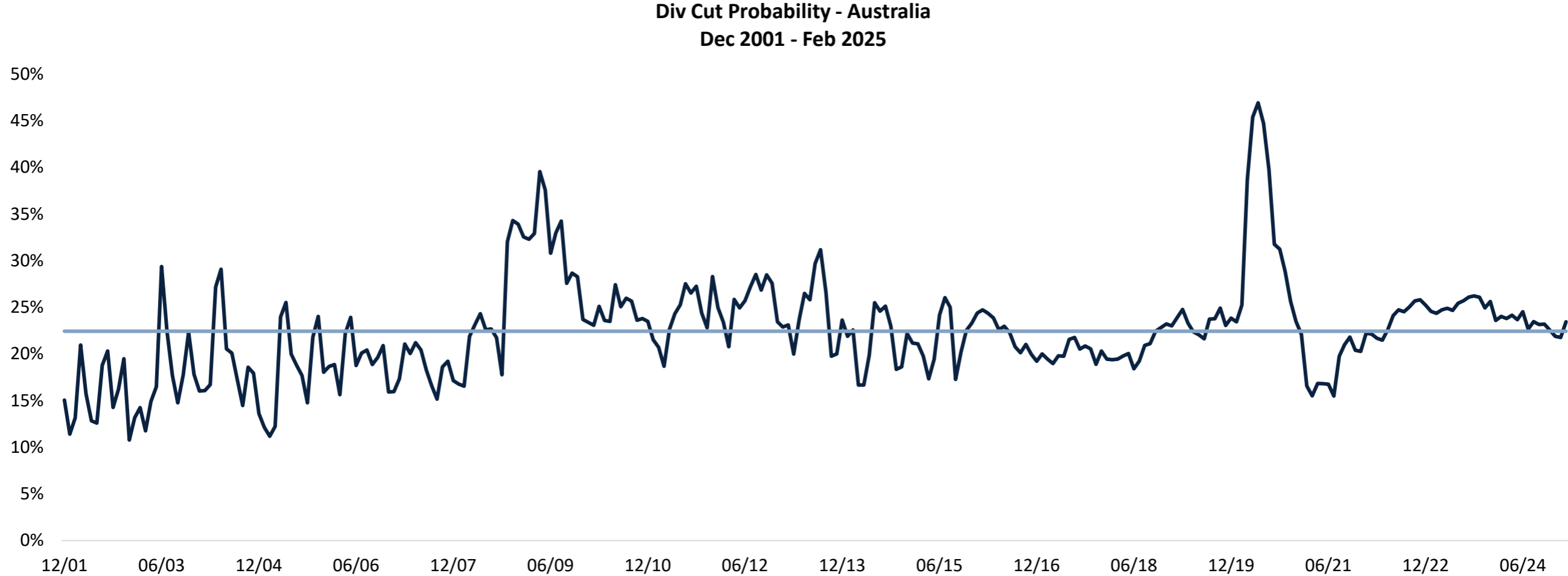
- Dividend Cuts:
 - Viva Energy 45%
 - Santos 39%
 - Woolworths 17%

STOCK	HIST. ANNUAL YIELD % (31 DEC 2024)	DIVIDEND CUT
	7.5%	45%
	6.9%	39%
	6.7%	17%

Source: Plato, Bloomberg

Dividend outlook within normal range

AVERAGE % CHANCE OF DIVIDEND CUTS FOR AUSTRALIAN MARKET

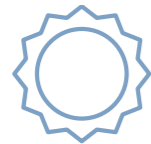


Source: Plato, based on MSCI World IMI (Australian portion)

The income summary – Cautiously Optimistic



— **Caution: Interest rates rose rapidly but have started falling, providing some relief**



— **Optimism: Dividends have fallen but are still strong**

Active fund management critical in delivering income, total return & avoiding dividend traps

Questions

THANK YOU

