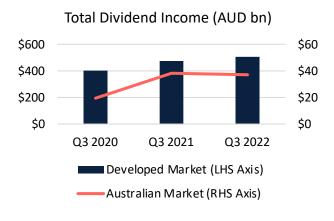


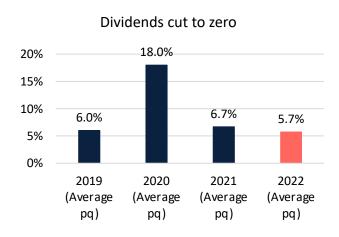
# Q3 2022; A mixed story underpins headline growth

### What are the major trends in global income?

- In local currency terms income growth was positive (+6.7% v Q3 2021), continuing to look through rampant inflation and the associated recessionary concerns. Although the rate of growth has moderated, it builds on strong numbers since the pandemic, and provides a further boost to retiree income.
- In AUD terms dividends grew +6.6% (Q3 2022 v Q3 2021). The effect of currency on dividends for Aussie investors was negligible.
- Global developed market companies had a strong quarter, paying out \$A504bn of dividends in Q3. Although not all segments of the market told the same story.
- The small number of companies cutting to zero in Q3 (5.7%) remains at pre pandemic levels. This supports our house view of future dividend growth.
- The Plato Global Equity fund continues to distribute 6% p.a. yield since inception, despite lower index yield. This highlights the continued importance of both income generation via active management and avoiding dividend traps.



Source: Factset

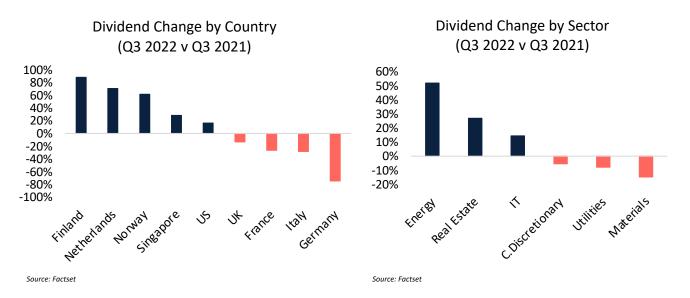


Source: Factset

- Pleasingly, 56% of dividend paying companies increased or initiated dividends compared to the same quarter last year. Additionally, the number of companies decreasing payouts remains low at 6.7%.
- We continue to see some large companies, for example Microsoft Corp, increase their dollar payout this year. Or Ford Motor Co, who have raised their DPS back to the level it was prior to being discontinued in 2020
- North America was the only region to increase Q3 income, when compared to the previous corresponding period in 2021. (North America +17.7%, Europe -8.3%, Asia -1.6%)
- Although European and Asian company dividends were down, this is in comparison to Q3 2021 when both regions posted in excess of +20% growth.

### Which countries are leading the charge?

- When comparing Q3 2022 with Q3 2021 the story varied significantly within countries. Smaller European countries dominated yield increases, but the larger payers, including France, Italy and Germany, decreased. Importantly, the latter was due to the timing of dividends. The United States (+16%) increased substantially in percentage terms.
- From a dollar perspective the strong payout from the US was the primary driver of the increase in global yield. Interestingly, the Biden administration applied a small 1% tax on buybacks in the quarter. The US tax regime favours buybacks over dividends, and although not large enough to yet push companies towards increasing dividends, this is an important policy change.
- Q3 Australian dividends recorded strong growth (+97%) between 2020 and 2021, including significant contributions from BHP and Rio Tinto. In Q3 2022 there were dividend reductions from Rio Tinto Limited, Fortescue Metals Group Ltd and BHP Group Ltd. This was driven by their exposure to the significant pullback in iron ore prices.



## What happened in global sectors through Q3?

- Mirroring the trend in countries, sectors were also mixed in the quarter. The stand out increase
  was from Energy companies (+52%), followed by Read Estate (+27%). Consumer Discretionary
  (-5%) yield fell, although Materials (-15%) was the weakest sector.
- Energy companies continue to post positive stock price returns and the sector remains the strongest performer globally. Profits from the commodity price rally have strengthened balance sheets, enabling increased quarterly payouts from companies that include Exxon Mobil and Chevron.
- The largest dollar increase came from US REIT, Public Storage, contributing significantly to the increase in Real Estate yield.
- Consumer Discretionary yield has rebounded strongly on the back of strengthening household balance sheets. However, rampant inflation and an increase in the cost of living have put downward pressure on consumer sentiment. The most significant decrease in dividends was from the Materials sector, driven by the Australian companies highlighted above.



### Interesting facts in global income

- When incorporating dividend cuts and initiations, 4.9 companies increased or initiated dividends for every one company that reduced or completely cut dividends versus the previous corresponding period. This is further proof of dividends continuing to strengthen.
- 53% of US companies paid a dividend in Q3. Several other countries had an even greater number of companies paying distributions this quarter (Canada 74%, Japan and Singapore 64%).



## What's the outlook for global income?

Plato's proprietary dividend cut model provides insights into future dividends. It represents Plato's macro view regarding the likelihood that global developed markets will cut their income.

Our model predicts another low quarterly chance of global developed market dividends being cut (10.9%). Slightly higher numbers at the start of Q3 reflect global concerns around inflation, central bank action and its impact on global growth. The risk to income remains just below the long term average and continues to indicate a positive outlook for retiree income.

The highest risk industry groups, Telco's and Real Estate, have been consistent over the last 3 quarters. There has been a small pick up in the risk from companies in the Automobiles & Components sector.

#### In conclusion

- The dividend cut model has been very accurate in predicting the magnitude of dividend cuts. Pleasingly the low risk of cuts, from the Plato proprietary model, continues to signal a positive income outlook.
- Q3 has been a quarter of strong headline dividend growth, a positive signal for retiree income. However, sectors and countries posted a mixed picture, reflecting the current geopolitical risk and investor concern around central bank policies. In such times active management, and avoiding dividend traps, is increasingly important in generating strong yield.
- Further changes to the US buyback tax could emerge as a fascinating driver of global income.

# Q3 2022; A mixed story underpins headline growth

#### Methodology

- 1. The methodology uses dividends paid, in AUD, however the ex dividend date is used to allocate the dividends in the relevant time period e.g. Q3 2020.
- 2. Dividend paid (\$) for each stock in each calendar quarter is calculated as the shares outstanding as of quarter end multiplied by the total gross dividend per share (DPS) paid out in the calendar quarter. The DPS paid excludes spin offs but includes capital returns and special dividends. Conversion to AUD is done using the prevailing WM/Reuters London exchange rates at the time of dividend payment.
- 3. Full year dividend paid (\$) is the summation of dividend paid (\$) from Q1 to Q4 using the methodology (1).
- 4. DPS movement is based on total DPS paid out (in local currencies) over each calendar quarter. DPS movement from quarter to quarter is then categorised as initiating, increasing, unchanged, decreasing or cut to zero.
- 5. Secondary issues are removed from the calculations to prevent double counting of income.

#### Disclaimer

This communication is provided for general information purposes only. Nothing contained in this communication constitutes investment, legal, business, taxation or other advice. The information in this communication does not take into account your investment objectives, financial situation or particular needs.

Plato Investment Management Limited ABN 77 120 730 136 ('Plato') AFSL 504616.

Any opinions or forecasts reflect the judgment and assumptions of Plato and its representatives on the basis of information at the date of publication and may later change without notice. Any projections contained in this presentation are estimates only and may not be realised in the future. The information is not intended as a securities recommendation or statement of opinion intended to influence a person or persons in making a decision in relation to investment. This communication is for general information only. It has been prepared without taking account of any person's objectives, financial situation or needs. Any persons relying on this information should obtain professional advice relevant to their particular circumstances, needs and investment objectives.

Interests in the Plato Australian Shares Income Fund (ARSN 152 590 157), Plato Australian Shares Income Fund (Managed Risk) (ARSN 126 577 820) and Plato Global Shares Income Fund (ARSN 608 130 838) ('Funds') are issued by Pinnacle Fund Services Limited ABN 29 082 494 362 AFSL 238371. Pinnacle Fund Services Limited is not licensed to provide financial product advice. A copy of the most recent Product Disclosure Statement ('PDS') of the Funds can be located at www.plato.com.au/retail-funds/. You should consider the current PDS in its entirety and consult your financial adviser before making an investment decision.

Pinnacle Fund Services Limited and Plato believe the information contained in this communication is reliable, however its accuracy, reliability or completeness is not guaranteed and persons relying on this information do so at their own risk. Subject to any liability which cannot be excluded under the Competition and Consumer Act 2010 and the Corporations Act, Plato and Pinnacle Fund Services Limited disclaim all liability to any person relying on the information contained in this communication in respect of any loss or damage (including consequential loss or damage), however caused, which may be suffered or arise directly or indirectly in respect of such information.

Unauthorised use, copying, distribution, replication, posting, transmitting, publication, display, or reproduction in whole or in part of the information contained in this document is prohibited without obtaining prior written permission from Plato. Plato and their associates may have interests in financial products mentioned in the article.